



# Fitter, Happier, More Productive.

Removing Friction in the Developer  
Experience

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What are you doing  
while in the US?

I'm speaking a  
software conference.

Sir.



What's your official  
title?

I'm SVP Engineering  
at Hudson's Bay Co.



What's your talk  
about?

Ummm.

Improving the way we  
do software  
engineering.



So, how do you do that?

<fear induced pause>

Provide unfettered access to cloud computing resources and remove all things that block engineers from getting software to production.



It's hard, huh, all that red tape and  
bureaucracy?

Yup.

Well, hope you solve it! :)

Welcome to America.

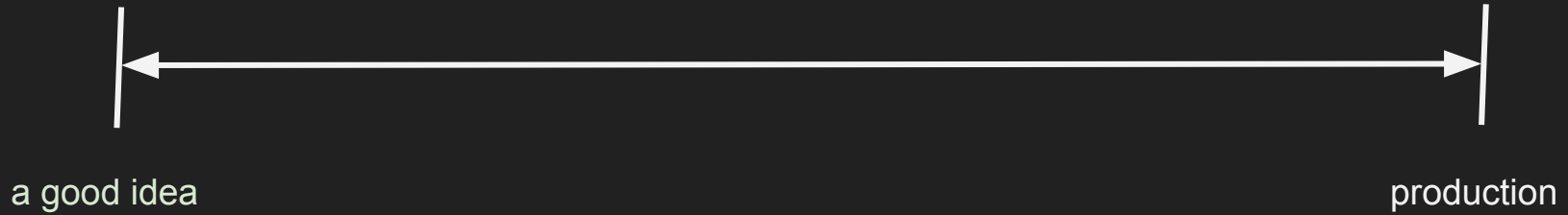




```
scala> println ("hello, world.")  
hello, world.
```

production

minimise the distance between  
“hello, world” and production.



minimise the distance between  
a good idea and production.



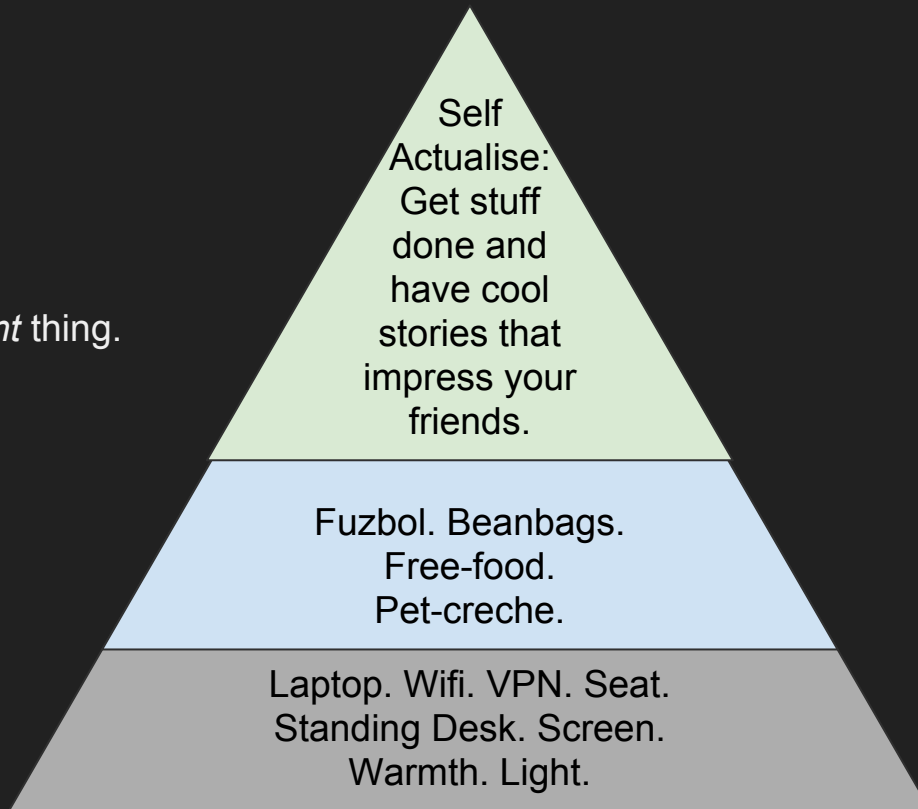
For great dev-ex:

“... build an organisation and architecture that allows you to deploy change **frequently**, **swiftly** and **safely** to production, and **own** the impact of that change”

This is *the most important* thing.

Perks.

Basics. You must have these.



DEVELOPER HIERARCHY OF NEEDS

# code *first*

Teams: 5±2 in size

Departments: 20±4

#leadersnotmanagers

#leaderswhocode: 85%, 60%, 15%

IC & Lead tracks

#devops

#ownership

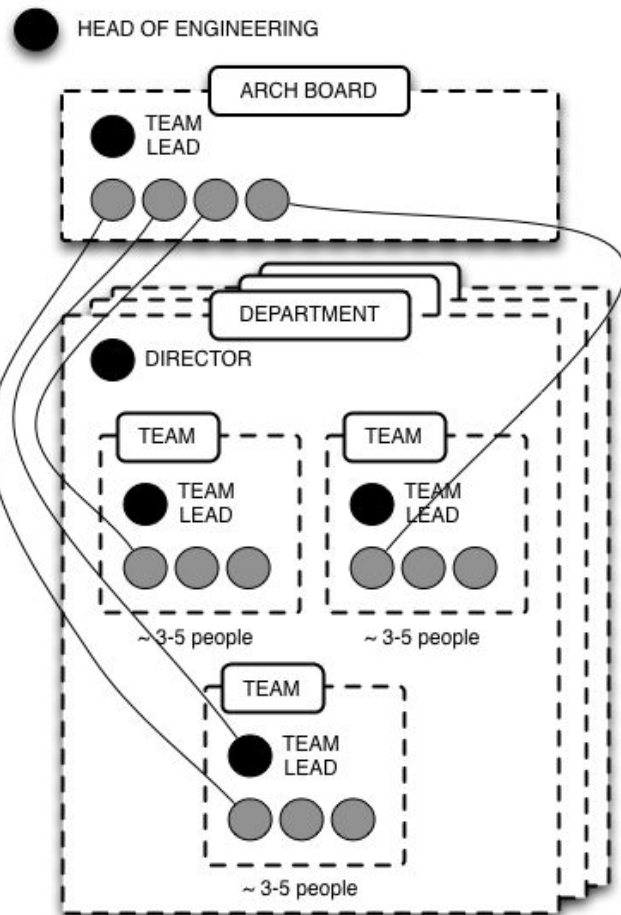
#opensource

Tech Exec are **INFORMED** on service

Virtual Arch Board are **CONSULTED** on architectural and technology choices. **NO IVORY TOWER**

Directors are **ACCOUNTABLE** for services.

Teams are **RESPONSIBLE** for building, running and owning services.



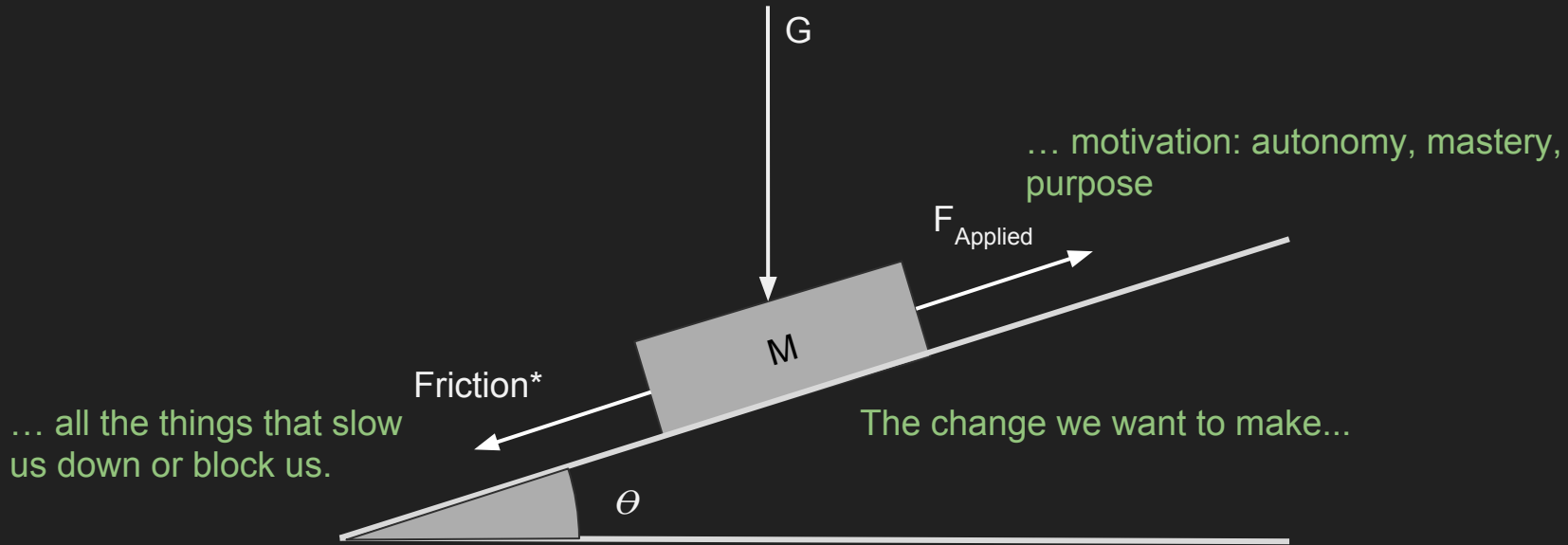
DEPARTMENT === 'TEAM OF TEAMS'  
OWNS A MAJOR FUNCTIONAL AREA  
E.G. BACKOFFICE, PERSONALISATION, ...

**SAY "AUTONOMY, MASTERY, PURPOSE"**

**ONE MORE TIME**



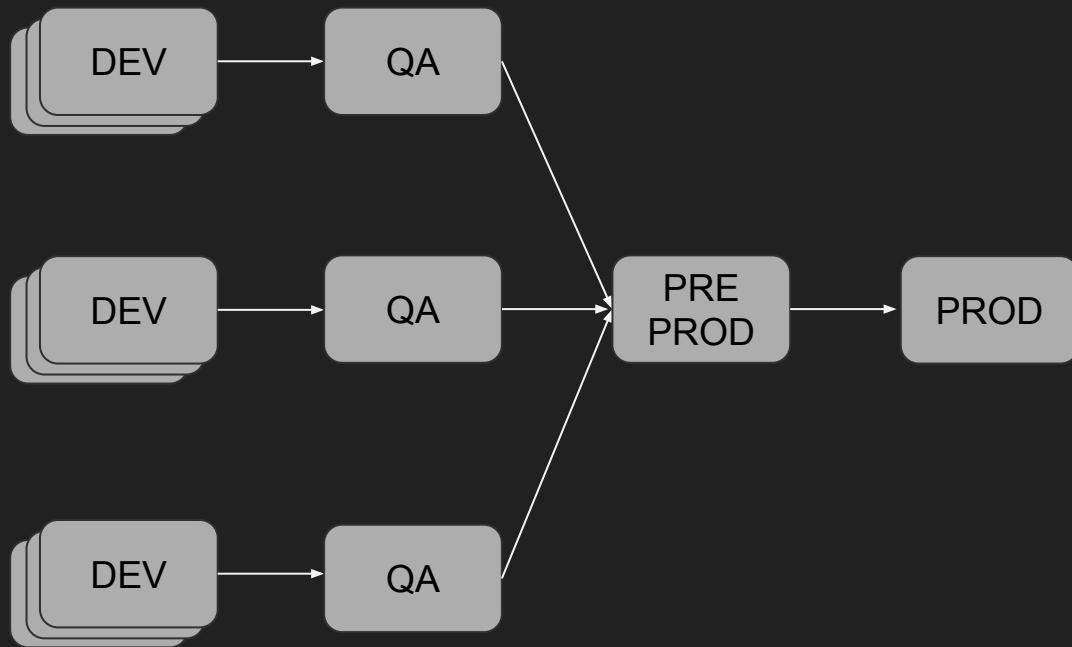
... work is hard.



\* reactive force resisting motion

*f*: Staging/Testing Environments

Prefer to test in production. #srsly



Dev, QA & Test environments are high-friction places to write code.



Lack of Flow, Excessive Bending, Kneeling,  
Reaching

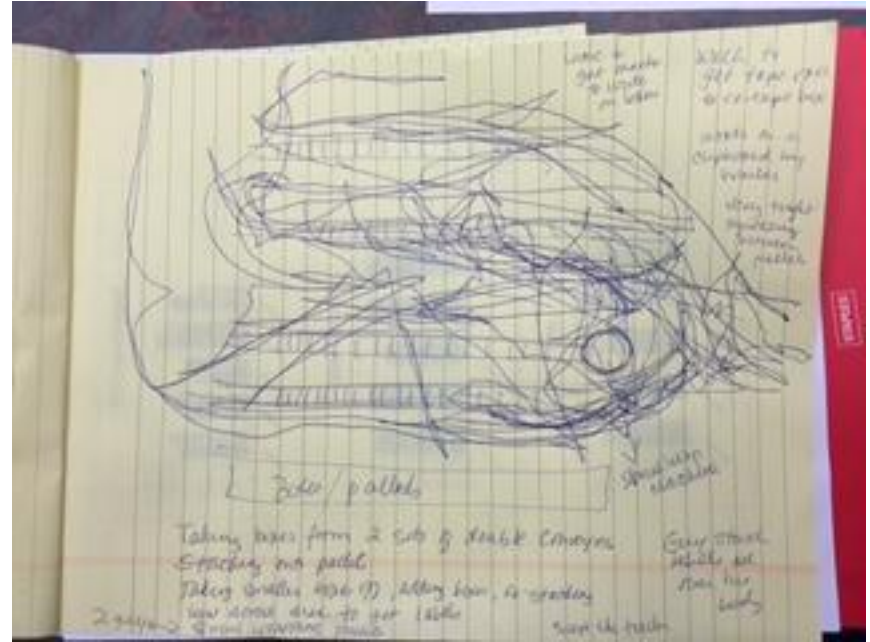
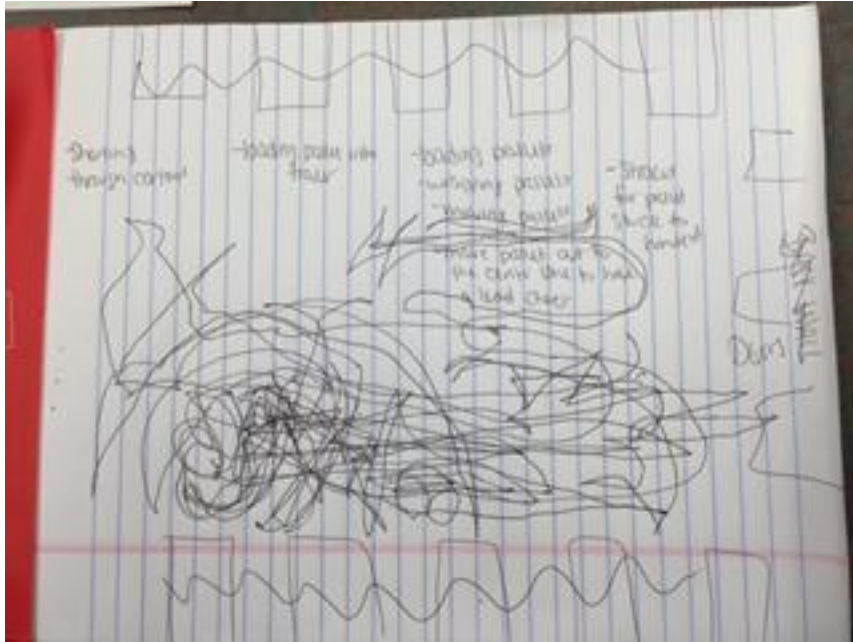
Borrowing from  
*lean / six-sigma*



Increased Waste = Lower Productivity, Safety  
Opportunities



# MOTION STUDY – “SPAGHETTI DIAGRAMS”



**Spaghetti Diagrams make poor layouts  
and wasted motion obvious**



Spaghetti diagram of movement and handover within the software delivery process.

# Muda - “Waste” in the software software delivery process

## Intellect

- Spending time building and debugging environments instead of adding value

## Overproduction

- Encourages fewer ‘big bang’ releases

## Waiting

- Can’t get my stuff deployed

## Overprocessing

- Tickets tested and rested in different environments.

## Motion

- Commit deploy test  
commit deploy test  
commit deploy test...

## Rework

- Works in one environment, not in another

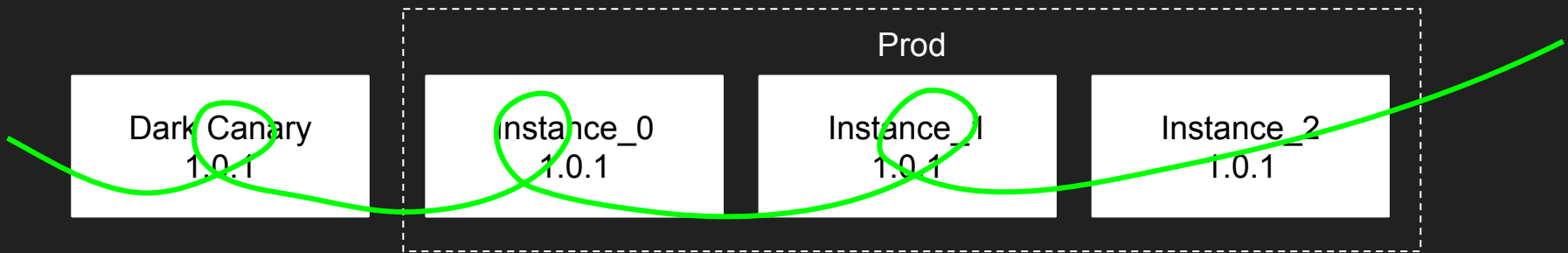
## Inventory

- Lots of commits held up in the pipeline.

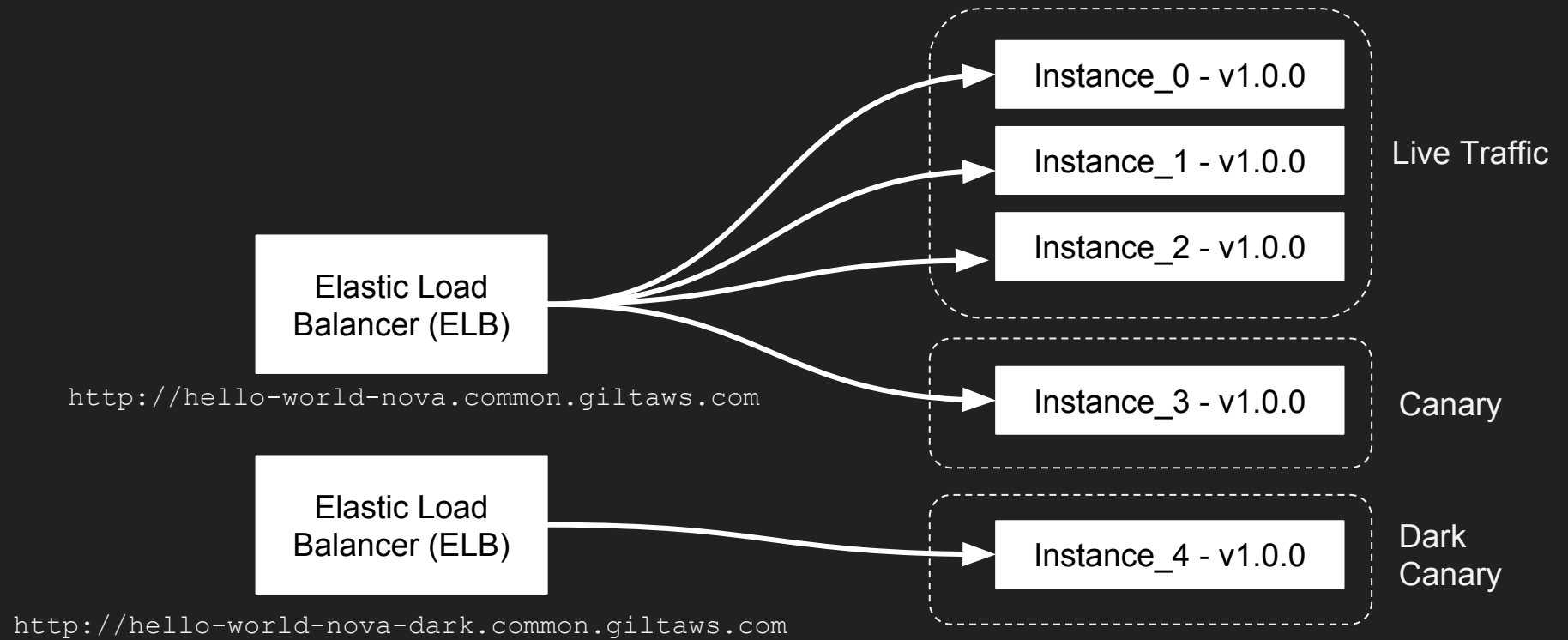
## Transportation

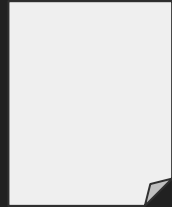
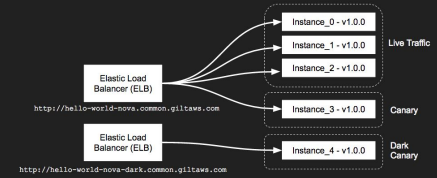
- Multiple handoffs between Engineers, QA & Ops



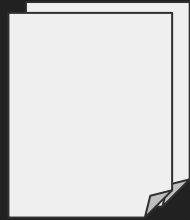


Core idea #1: test in prod with dark canaries, canaries, release, roll-back.





nova.yml



templates



```
$> nova stack create production
```

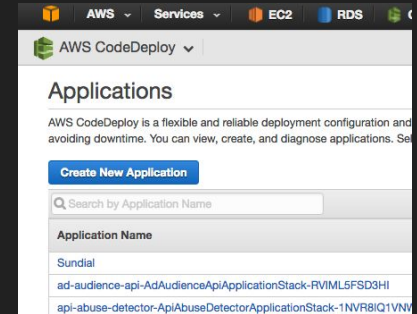


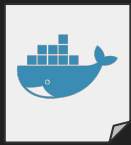
CloudFormation



CodeDeploy

[github.com/gilt/nova](https://github.com/gilt/nova) - creating environments





bundle



S3



CodeDeploy

Elastic Load  
Balancer (ELB)

live

Elastic Load  
Balancer (ELB)

dark

Instance\_0 - v1.0.1

Instance\_1 - v1.0.1

Instance\_2 - v1.0.1

Instance\_3 - v1.0.1

Instance\_4 - v1.0.1

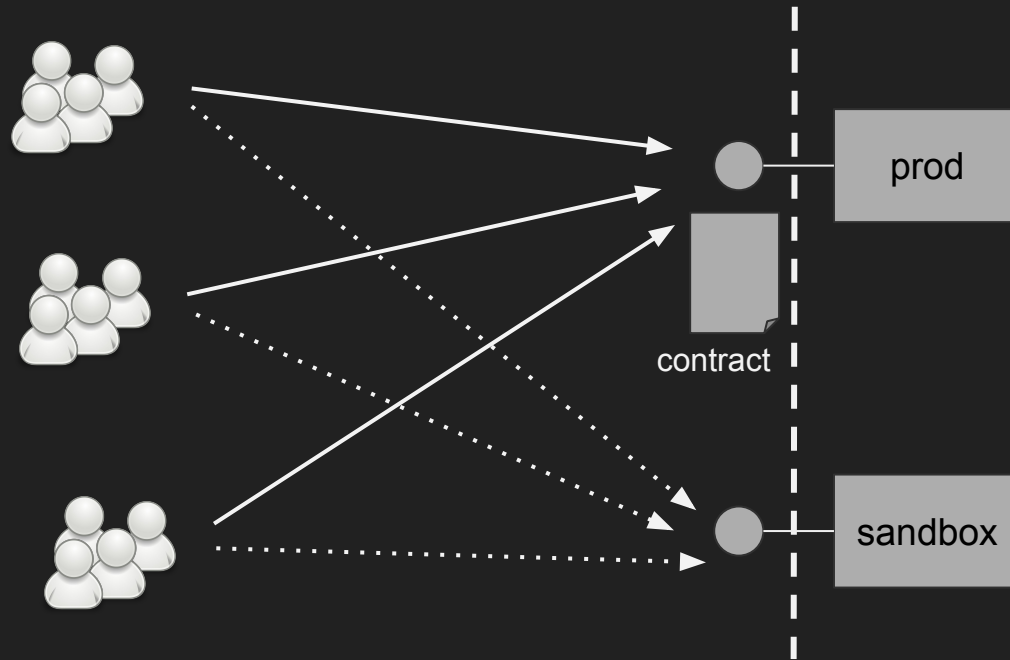
Live Traffic

Canary

Dark  
Canary

[github.com/gilt/nova-deployment](https://github.com/gilt/nova-deployment)

```
$> nova deploy common Production  
1.0.1
```



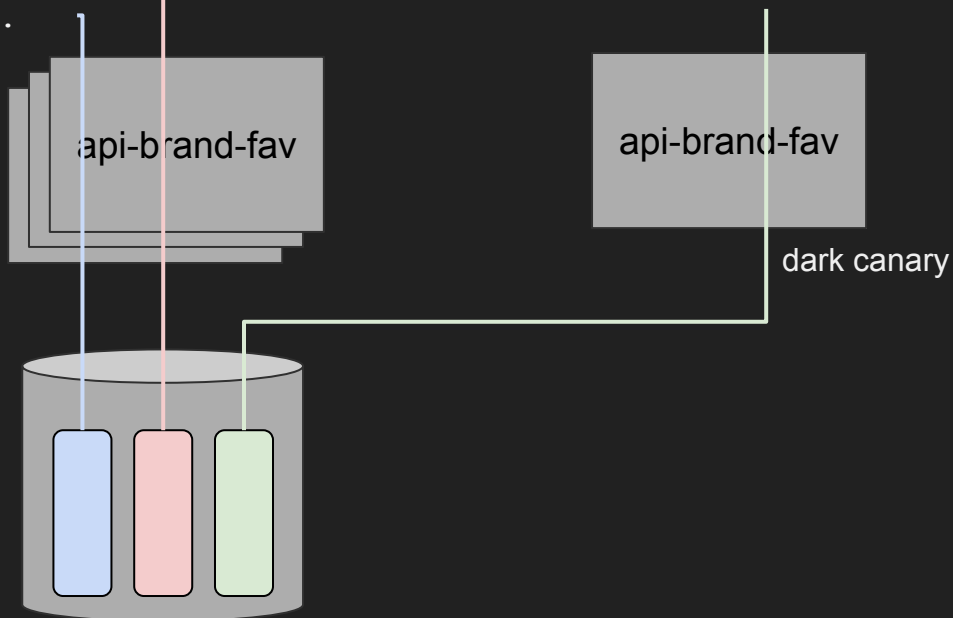
Core idea #2: your teams are startups providing services to other development teams



`https://...hbc.com/saks/favourites/...`

`https://...hbc.com/bay/favourites/...`

`https://...hbc.com/test/favourites/...`



Core idea #3: exploit multi-tenant design for confident testing in production

## Master AWS Account

ML & Algos

Mobile  
Services

Data

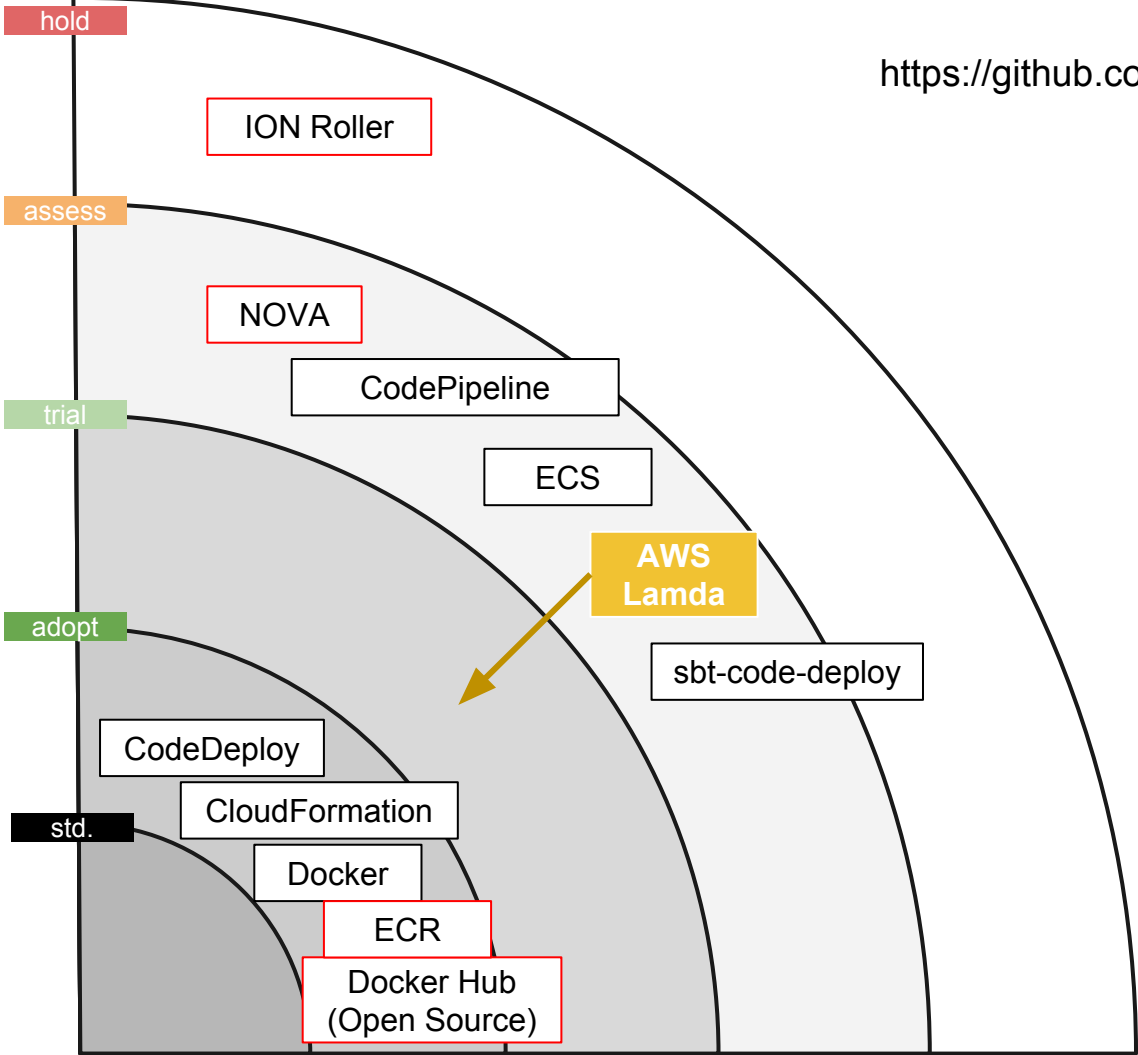
Web & Shared Services

INFRA

Core idea #4: give your teams secure, unfettered control over their own infrastructure. Segregate and apply command-and-control where you need it most.

*f*: Forced technology choices.

*Prefer voluntary adoption.*



adoption by rule  
centralised  
uniform  
efficient



go

Steer towards classroom size  
consensus

voluntary adoption  
decentralised  
diverse  
effective

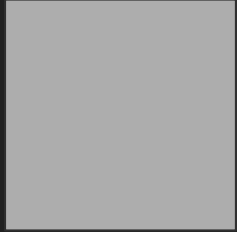
**GILT**

Scala, Java,  
Ruby, Swift, JS,  
Node, ...

Philosophical note: choose your abstractions & frameworks carefully.

*f*: Fear of Breaking All The Things

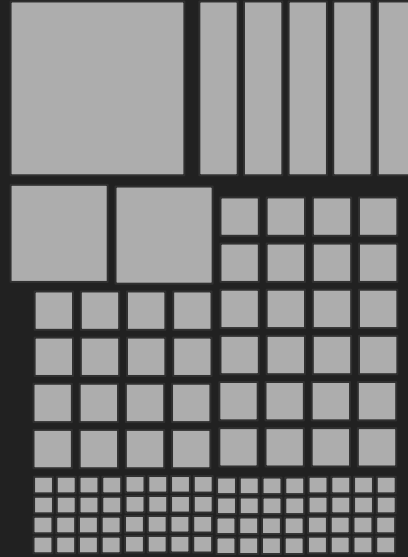
*Adopt  $\mu$ -services. Adopt  $\lambda$ .  
Maximize code-to-cruft-ratio.*



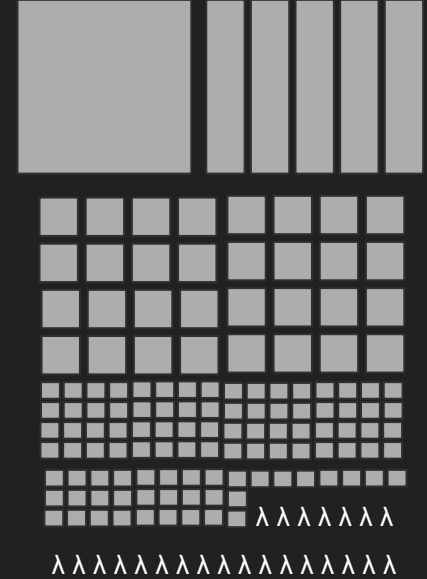
2007  
Monolith



2010  
Service  
Oriented



2012  
 $\mu$ -Services

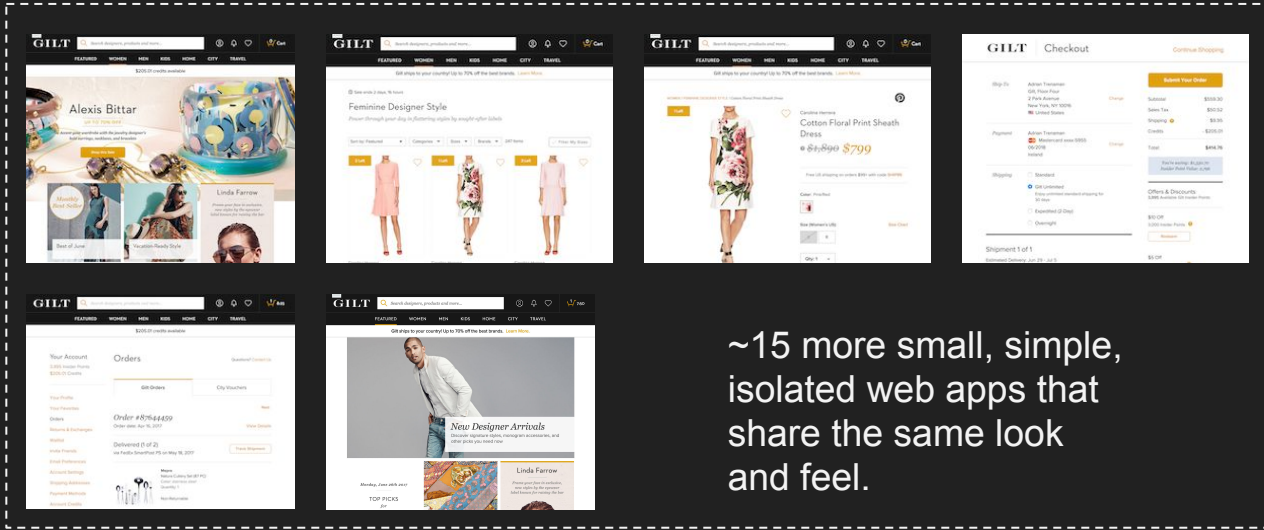


2016  
Rise of  $\lambda$

A minimalist abstraction of our architectural evolution

<<traffic manager>>  
:zxtm

<<monolith>>  
swift.jsp



~15 more small, simple,  
isolated web apps that  
share the same look  
and feel.

Lots of Small Apps (LOSA) - AKA “micro-frontends”.





I hear ya.

# A small-but-important problem: marketing redirects

We have marketing URLs like:

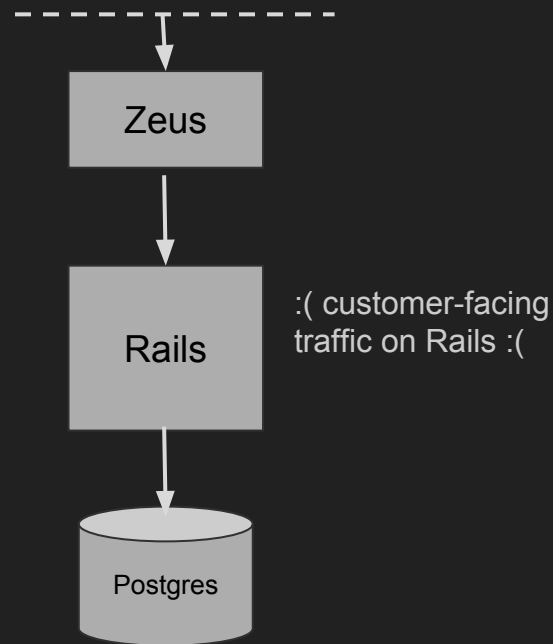
<https://gilt.com/loveaws>

We need to look up the slug 'loveaws' and change that to a 'pkey' for our login, so we can redirect with 302 to:

<https://gilt.com/login?pkey=loveaws&...>

Existing solution routed to legacy Ruby on Rails app:

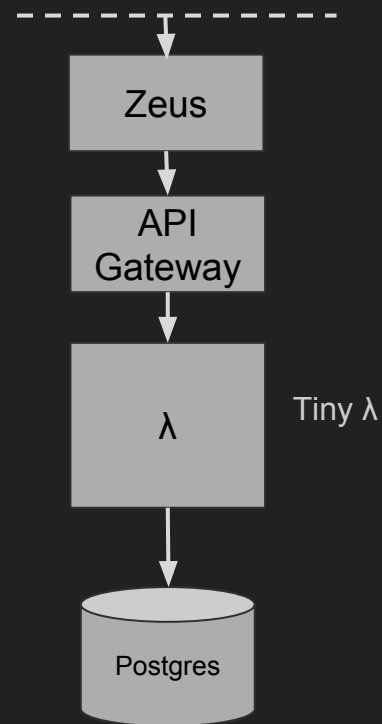
- not scalable.
- not 'symmetric'



# $\lambda$ -based solution

Replace with solution using API-Gateway + Lambda + KMS

- 3/80 LOC (cruft/code) .js
- KMS used for encrypted DB credentials
- Response cached
- No longer hits Rails!





## AWS Lambda

Dashboard

Functions

Lambda &gt; Functions &gt; promoHandler

ARN - arn:aws:lambda:us-east-1:905260852223:function:promoHandler

Qualifiers ▾

Test

Actions ▾

This function contains external libraries. Uploading a new file will override these libraries. ✕

Code

Configuration

Triggers

Monitoring



Code entry type

Edit code inline ▾

```
1 var pg = require('pg-promise')();
2 const AWS = require('aws-sdk');
3
4 exports.handler = function(event, context) {
5   const kms = new AWS.KMS();
6   const encrypted_host = process.env.host;
7   const encrypted_database = process.env.database;
8   const encrypted_user = process.env.user;
9   const encrypted_pass = process.env.pass;
10  kms.decrypt({ CiphertextBlob: new Buffer(encrypted_host, 'base64') }, (err1, host) => {
11    kms.decrypt({ CiphertextBlob: new Buffer(encrypted_database, 'base64') }, (err2, database) => {
12      kms.decrypt({ CiphertextBlob: new Buffer(encrypted_user, 'base64') }, (err3, user) => {
13        kms.decrypt({ CiphertextBlob: new Buffer(encrypted_pass, 'base64') }, (err4, pass) => {
14          const db = pg({
15            "host": host.Plaintext.toString('ascii'),
16            "port": 5432,
17            "database": database.Plaintext.toString('ascii'),
18            "user": user.Plaintext.toString('ascii'),
```

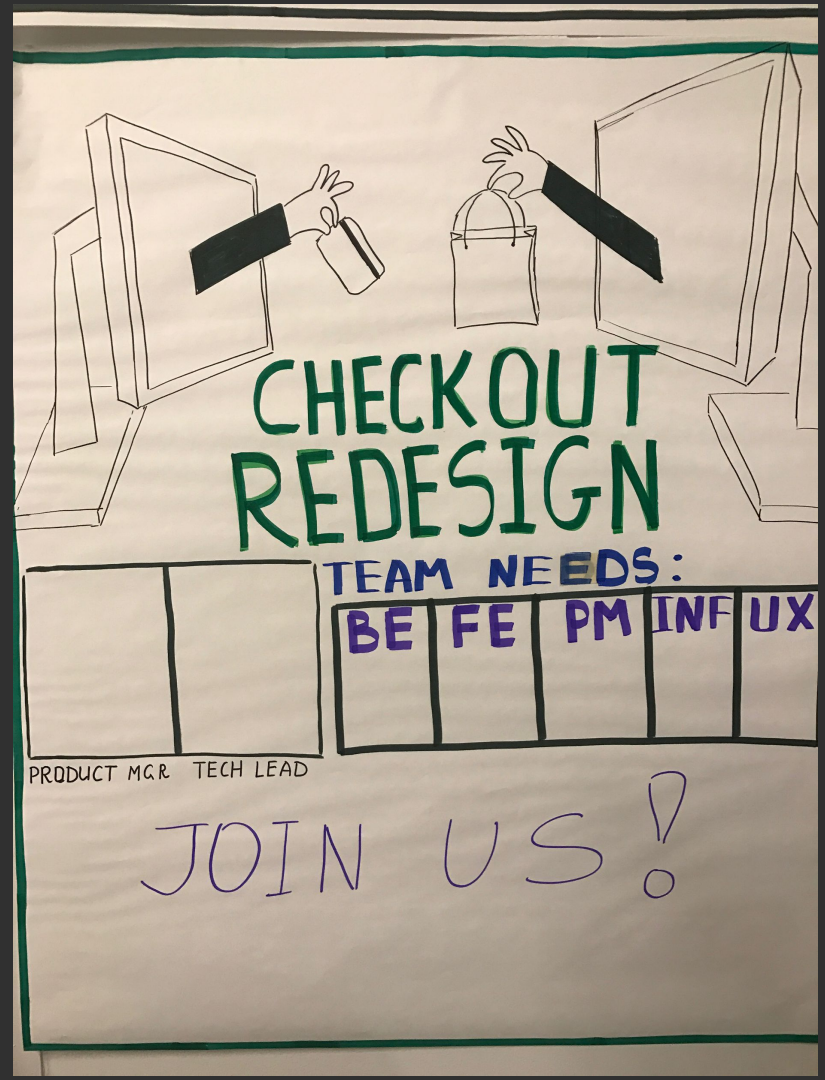
It's just code.

*f*: Forced team choices.

Prefer self-selection.

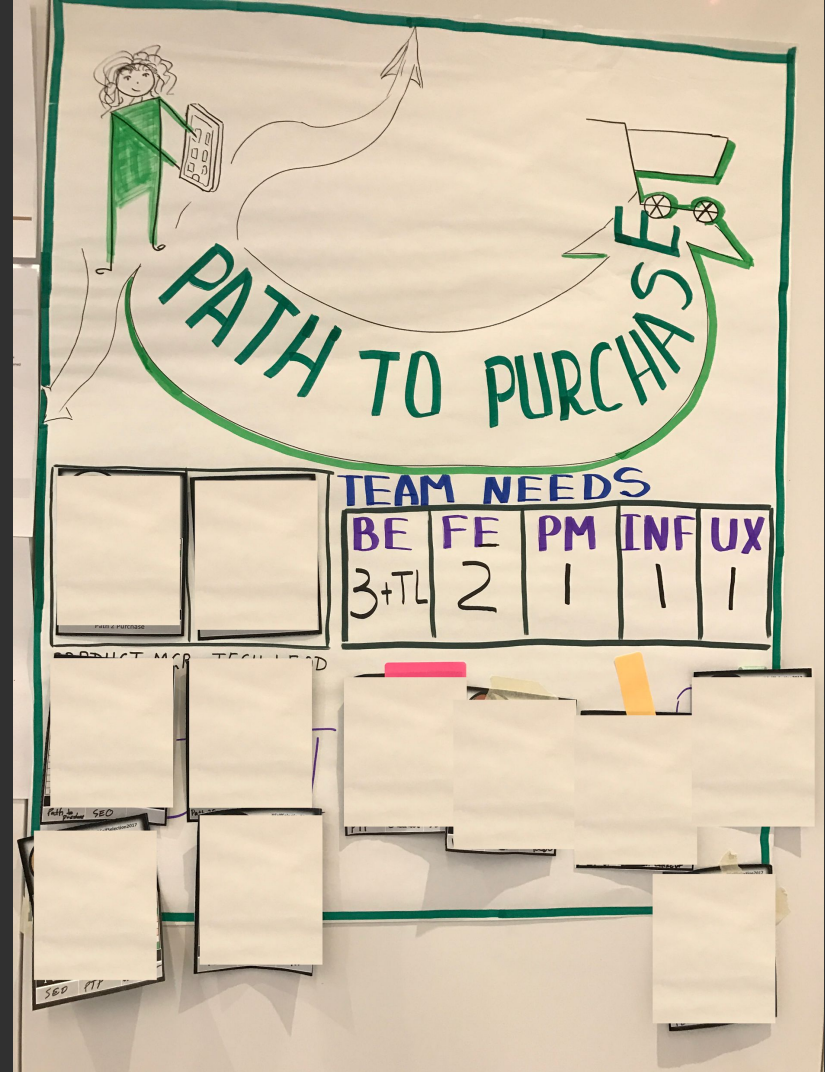
# Self Selection

Product Mgr, Tech Lead &  
Project Mgr 'pitch' to engineers.



“I love the team  
I’m on right  
now!”

Imagine the power of a  
fully-aligned team who want to  
work together.



*f*: Distractions.

Reinforce the notion that *coding is the primary activity*.





**RED** HOT ENGINEER



# Work your meetings

5@4 (~3w, by location)

Tech Huddle (weekly, by location)

All Hands (monthly, global)

Team KPI meetings: 2-4 weeks

Quality Review

Team meetings? Up to them.

Ask: “was this meeting valuable?  
should we meet again?”



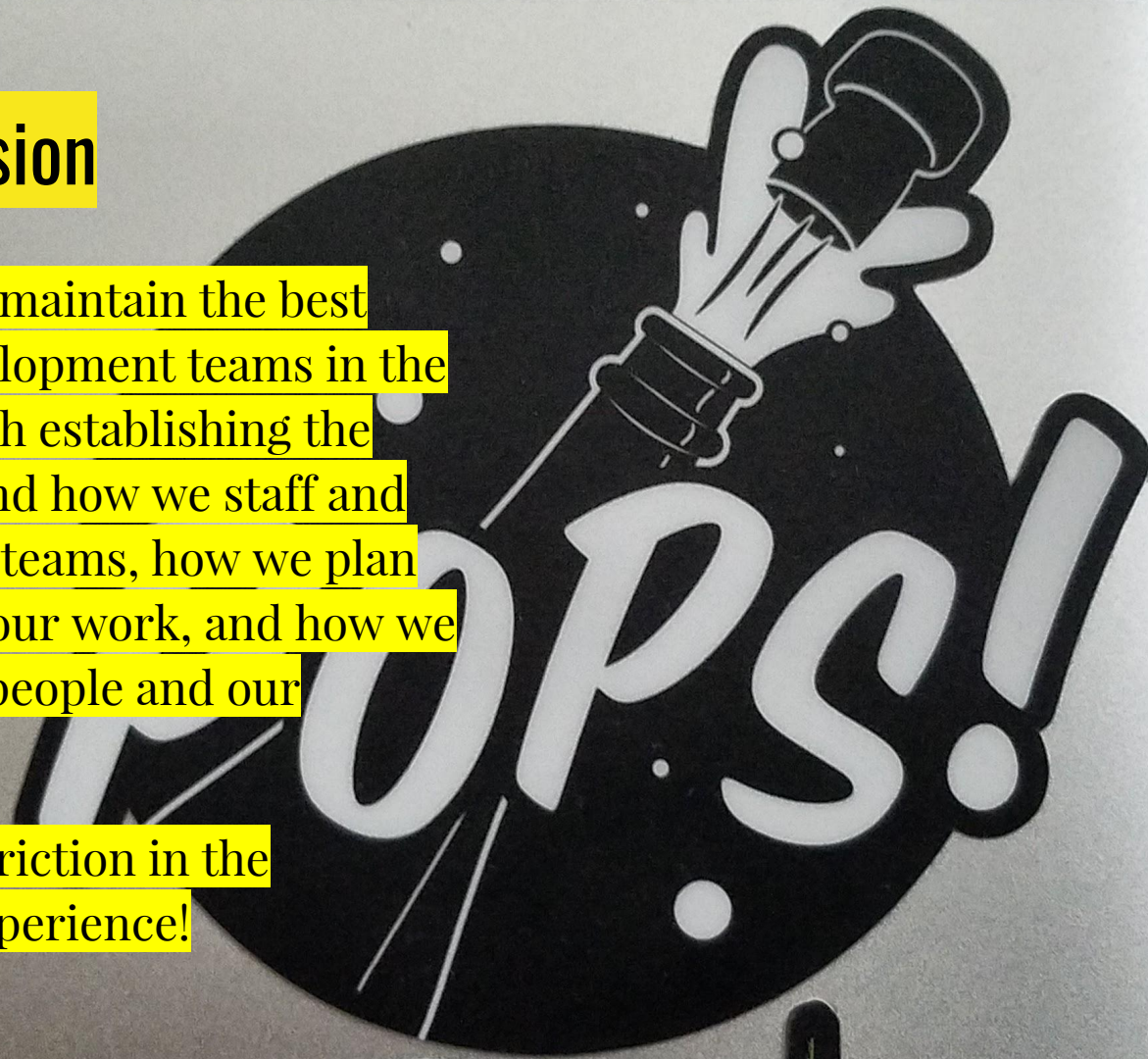
~ 2.75 - 5 hrs a week

*Measure It.*

# POps Mission

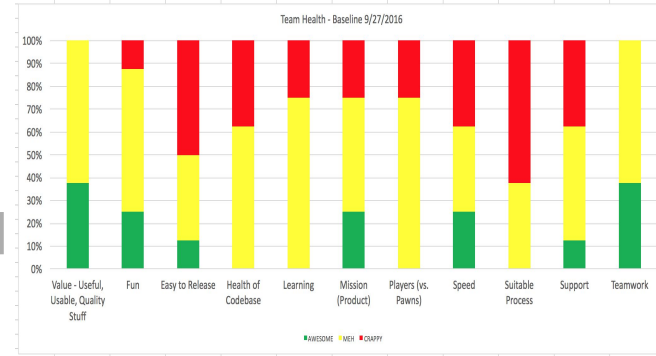
To build and maintain the best product development teams in the world through establishing the models around how we staff and organize our teams, how we plan and execute our work, and how we develop our people and our culture.

Reduce the Friction in the Employee Experience!

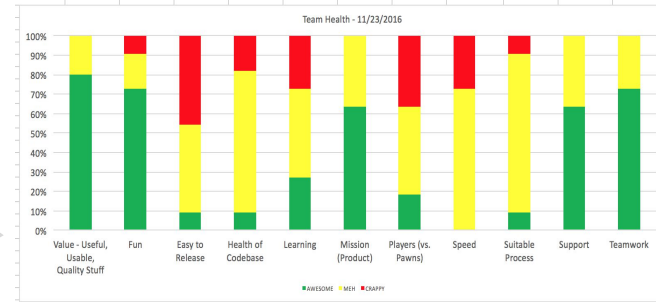


# Team Health Check - Trends

Baseline  
9/27/2016



Current  
11/23/2016



Team	Assessment Type	Delivering Value	Fun	Ease of Release	Health of Codebase	Learning	Mission (Product)	Players vs. Pawns	Speed	Suitable Process	Support	Teamwork
	Baseline	🟡	🟡	🔴	🔴	🔴	🟡	🔴	🟡	🔴	🔴	🟡
	Current	🟢	🟢	🔴	🟡	🟡	🟢	🟡	🔴	🟡	🟢	🟢
	Trend	⬆️	⬆️	➡️	↗️	↗️	⬆️	➡️	↘️	⬆️	⬆️	⬆️

Seek out and *remove* friction in your engineering process.  
Give *freedom-of-choice* & *freedom-of-movement* to your engineers.

Code is the *primary* artifact.

Minimize the distance between “hello, world” and prod.



#thanks @adrian\_trenaman @gilttech @hbcdigital

# Muda - “Waste” in manufacturing process

## Intellect

- Mismatched work functions with skill sets
- Lack of best practice sharing across groups

## Overproduction

- Routinely exceed customer needs (“gold-plating”)
- Exceeding scope of SLAs

## Waiting

- Idle time during automated program runs
- Waiting between assignments

## Overprocessing

- Unnecessary system replacement, patching
- Backup/defrag runs earlier than needed
- Excessive documentation

## Motion

- Interruptions leading to context switching, mental motion
- Lack of or sub-optimal Standard Operating Procedures (SOP)

## Rework

- Misrouted tickets
- Inadequate testing before production
- Poor change-window planning

## Inventory

- Large number of servers due to a low server utilization
- System-generated alerts clogging ticket queues

## Transportation

- Multiple handoffs of incidents, changes
- Sub-optimal dispatch and routing
- Insufficient use of remote diagnosis

